

# Autosupplies news



## Autosupplies wins UAN distributor of the year accolade

Autosupplies (Chesterfield) Limited has been awarded the accolade of UAN distributor of the year at the GROUPAUTO / UAN Gala Dinner and Trade Show.

David Clarke, Autosupplies managing director, collected the award in front of an audience of more than 500 at the GROUPAUTO / UAN gala dinner, which took place in Liverpool. He said: "This is fantastic recognition for Autosupplies as we look to expand on our 25 years' experience delivering to independent garages. We continue to invest in the business, working alongside approved suppliers and developing key partnerships to effectively service an increasingly wider area.

"We would like to thank our hardworking team who are vital to the success of the business. Remaining in the same location in Bolsover has allowed us to continue to employ local people and help the business and area thrive."

UAN managing director, Phil Dodd, added: "As a long-serving member of UAN, I am delighted to have witnessed the considerable growth of Autosupplies. A very well done to all of the team who work diligently to promote the highest quality brands, products and, above all, standards of service to garages and the motoring public."

"We've used Autosupplies since 2001. They're easy to deal with and if things go wrong they are sorted no problem. Dave has an excellent team in place to deliver on a wide range of products, not just components but also diagnostics and garage equipment. Brands wise, they only supply the best and that's exactly what we want" Charlie Schofield, CLS Motor Diagnostics

## Clowne Test & Repairs wins in Christmas promotion



Smart promotion winner

Autosupplies launched a range of Christmas promotions over the festive period, including its Christmas raffle that gave away big-money prizes, such as a Samsung 32" Smart TV, to reward its garage customers in the local area for their support throughout the year.

Garage customers were automatically entered into the raffle and received a free ticket for every invoice over £50 from 1 December, with the draw taking place Friday 18 December.

A range of 15 prizes were up for grabs and due to its success, the company plans to rollout further, similar promotions throughout 2016. Andrew Swallow from Clowne Test & Repairs was the lucky recipient of the Samsung TV.

Autosupplies managing director, David Clarke, said: "Now, into 2016, we would like to continue to increase our activity with consumers and the Chesterfield public as well as trade customers. Going forward, we aim to be very active with promotions, so watch this space!"

U-POL launches RAPID 10'® ● WAI excites ● Technical support & how to...  
● Top five EMS parts ● New! NAP clutches ● Win with Jtape & Kilen

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**U-POL**

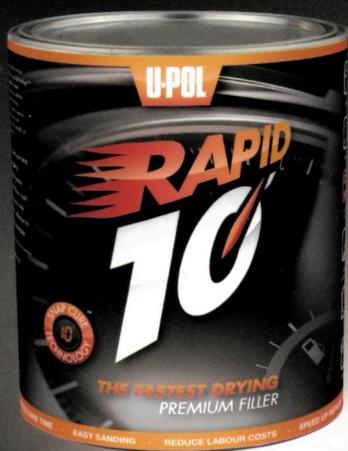
**NEW**



**WE KNOW  
YOUR TIME IS MONEY**

# **RAPID 10**

**THE FASTEST DRYING  
PREMIUM FILLER**



**INCREASES BODYSHOP THROUGHPUT  
WITH U-POL'S SNAP CURE TECHNOLOGY™**

- 10 minutes cure time
- Prime within 15 minutes
- Very easy application
- Superior adhesion to multiple substrates including galvanised and aluminium

CONTACT YOUR SALES REPRESENTATIVE AND  
**"TAKE THE RAPID 10"® TEST"**



Visit [www.u-pol.co.uk/rapid10](http://www.u-pol.co.uk/rapid10)



**Order now**  
 U-POL's RAPID 10'® is available to order from Autosupplies (Chesterfield) now.



# RAPID 10'® filler saves time

U-POL has introduced RAPID 10'®, the new high performance body filler with Snap Cure Technology - an enhanced feature that allows mixing, spreading and sanding in 10 minutes

Snap Cure Technology makes the day-to-day repair process faster and more efficient by reducing production time and increasing bodyshop throughput. And, as we all know in a bodyshop, time is money.

temperature. For temperatures lower than 25°C, it is recommended to add 2% hardener. For temperatures 25°C and above, 1% hardener is recommended. When working on a large repair area, 1% ratio is recommended to maximise the work time

- Mix uniformly using pressing action. RAPID 10'® is very easy and smooth to mix and spread

Below are a few tips from U-POL on how best to use its new body filler:

- Use personal protective equipment before beginning any repairs
- Preparing is essential, and so ensure the surface is clean and free of any contaminants
- The enhanced resin system enables the sand and cure time to be adjusted by changing the amount of hardener used based on the bodyshop's

- Apply in layers using firm pressure

- RAPID 10'® dries with a tack-free surface. It is a very easy sanding body filler and will not clog up the abrasive. To control sand scratches on the repair area, it is recommended not to sand RAPID 10'® with anything coarser than a P80 grit abrasive



The body filler flows out very well and is virtually non-sagging on a vertical surface. It is also ideal for small or medium repairs as it bonds to bare steel, OEM paint surfaces, aluminum, galvanized panels, fiberglass, SMC and many other plastics.

## Transit stop-start starter motor from WAI



WAI has reacted quickly to the launch of its new brand and corporate identity with the introduction of 15 new starter motors and alternators. Eight new starter motors and seven new alternators have been added covering 50 vehicle applications. In total, there are more than 5000 references.

Vehicle makes and models featured in the range extension include: Audi A3; Fiat 500, Doblo, Punto Evo; Ford Fiesta, B-MAX, Transit Connect, KA; Mazda 2, 3; Mercedes C Class, E Class, Sprinter, Vito; Toyota Avensis, Rav 4, Auris, Verso; Volvo S40, S60, S80, V40, V50; and VW Caddy, Golf and Polo. A highlight of the range extension is a new part for Ford Transit, 2.2TDCI for 2011+ vehicles featuring start stop technology.

## Crash parts supplier, Imperial, launches new mobile-friendly website

Now accessible from any smart phone or tablet, the Imperial site connects customers wherever they are, allowing them to browse a large range of bumpers, bonnets, wings, lights and mirrors, whether they are on the shop floor, in a warehouse, in the office, or at home. Visit [www.crashrepairparts.com](http://www.crashrepairparts.com) login and test drive the new site.



## BoxClever returns to excite garages

NGK has revitalised its BoxClever scheme by offering new and exciting prizes, increased points for parts purchased, improved communication of promotional offers and the chance for members to win one million BoxClever points in a fantastic prize draw.



## STOP PRESS: Mintex braking range extended

At the time of going to press, Autosupplies has announced an increased investment in its Mintex braking range. The factor has extended its depth of product for the brand and is encouraging garages to take full advantage of the enhanced availability.

## Bodyshop time & cost saver

### New Farecla product eradicates fine sanding marks

G3 Premium Abrasive Compound from Farécla permanently removes P1500 or finer sanding marks from all modern paint systems, while leaving a 'swirl free', high gloss finish with reduced product consumption

The product, available from Autosupplies, has a transparent film which allows the operator to see the work area when compounding, saving time.

For best results, compound using a G Mop Yellow Compounding Foam,

and if needed, follow with a G Mop Finishing Foam. This will remove any swirls and holograms that might remain and leave an enhanced gloss finish.

The compound has a high cutting power, which does not diminish over a short time, leaving a longer-lasting finish. No fillers, silicones, die-back, or reworks will be needed as the product removes P1500 scratch marks or finer permanently.

There will be no dragging, staining or hazing on fresh paints, as well as no dusting or splatter, making it easy and quick to wipe off.

The compound is rare in that it can be used on all modern paint systems, including the very latest energy or 'hyper' clearcoats.



**First Line News:** In the last 12 months, 621 new-to-range components have been added to the First Line group's Steering & Suspension programme.



Prominent additions include the left- and right-hand Tie Rod Ends for the BMW 1, 2, 3, 4 Series X Drive 2011>, the same components for the Honda Civic IX 2012> (FTR5878 and FTR5879) and the left- and right-hand Suspension Arms for the Hyundai i40 2012> (FCA7186, FCA7187).



Farécla's Optimised Paint System is an innovative process for the preparation and application of both solvent and water based paints. Thanks to its robust 2-piece design, paint can be mixed directly in the cup, quickly assembled, used, re-filled and disposed, all of which guarantees a cost-effective job.

## Farécla OPS Optimised Paint System Flexible Paint Cups & Accessories

Farécla's Optimised Paint System is an innovative process for the preparation and application of both solvent and water based paints. Thanks to its robust 2-piece design, paint can be mixed directly in the cup, quickly assembled, used, re-filled and disposed of which guarantees a cost effective job.

The product has a wide range of benefits, including:

### Easy to use, store and re-use

- With only 2 pieces to assemble (instead of up to 4), the paint process is faster
- With no outer cup required, visibility of the paint remaining in the cup is increased
- Robust gun to cup connection – with no chance of it breaking
- The closed system means no leaks and allows for inverted spraying in hard-to-reach areas

- Inverted storage of mixed basecoat prevents the filter from drying out and needing to be replaced. It is easy to write on the base of the inverted cup

- Blank Rigid Clear Cups are available for 'over the scales' mixing reducing the chance of erroneous mixes

### Reduces costs, and time

- The rigid clear cup stays in the mixing area, reducing the risk of dust contamination in the spray booth
- Disposable system means time saved on cleaning and cost savings on solvents

### Lightweight and low wastage

- Reduces painter fatigue and increases productivity due to a lightweight design
- Whole cup collapses down during use leaving minimum waste disposal.

## Cool belt solutions

Gates has added thermostats to timing belt kits for the first time in a move that will deliver significant cost savings for garages and their customers.

The first ten PowerGrip® Kit Water Pump Plus Thermostat kits cover specific VW group models fitted with V6 engines and Vauxhall/Opel models fitted with four cylinder engines.



## New! Battery validation tool

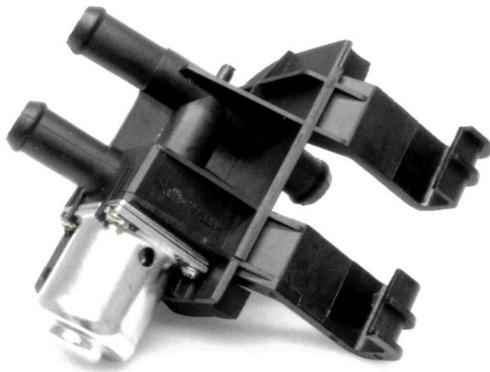
The Manbat 'Connect + Reset' battery validation tool provides garages with a simple, effective and inexpensive way to allow them to install a Start-Stop battery with confidence.

The battery in a start-stop function vehicle is central to its electrical systems and is governed by a battery management module.

Information is processed to determine the battery's state of charge, starting capacity, electrical consumption, energy reserve and optimum charging voltage to ensure the system applies the correct charging regime and keeps it in the best possible condition.



## Top five engine management components



### 1. LUCAS DMB804 IGNITION COIL

The DMB804 is the most popular Ignition Coil in the Lucas range. In fact over 10 percent of all Lucas coils sold are DMB804s. The coil boasts a huge application list for popular Renault vehicles.

A contributing factor is a common issue with several Renault vehicles, including the Clio and Twingo. These vehicles feature a two part scuttle panel that sits in front of the windscreen with one section overlapping the other. This overlap is prone to letting in water which then drips onto the coil and plug area causing corrosion of the original equipment coil and resulting in failure.

### 2. LUCAS SOB835 OIL PRESSURE

When investigating oil leaks on Vauxhall vehicles, the problem often arises from a leaking oil pressure switch. The Lucas SOB835 is the most popular Lucas switch with 14 percent of all sales.

### 3. LUCAS SEB485 CRANKSHAFT SENSOR

Many garages, mechanics and forums report a common fault affecting the crankshaft sensor on several Vauxhall vehicles. The faulty sensor sends incorrect signals to the vehicles ECU resulting in intermittent stalling and loss of power, usually as the engine heats up.

### 4. LUCAS FDM691 AIR MASS METER

Air Mass Meters have been installed in vehicles for more than a decade and have become one of the most important components in engine management, but their almost 'delicate' and exposed nature makes them prone to failure.

### 5. LUCAS DH100 HEATER VALVE

Heater valves are a common cause of heating failure on many Ford models. The heater valve controls the flow of water heated by the engines cooling system through the heater matrix, in turn providing heat for the fans to circulate around the cabin. Build up of contaminants or rust commonly causes the valve to stick resulting in the driver reporting heating issues.



# New in at Autosupplies – NAP clutches

New supplier to Autosupplies, National Auto Parts, is now offering a 100 percent new clutch programme, with no re-manufactured products. Its comprehensive range is made to OE specification.

National's new clutch programme consists of: Clutch Kits; SMF Kits (Conventional solid flywheel replacement kits for dual mass flywheel applications); CSC Kits (Clutch Kit including Concentric Slave Cylinder); and CSC (Concentric Slave Cylinders).

This specialist service includes: specification matching Original Equipment; all products tested here

in the UK; life testing, ensuring its products are fit for purpose; and National's quality assurance system certified in accordance with ISO 9001:2008.

All of the company's products are also supplied under the category of 'spare parts of matching quality', in line with the requirements of EU Commission Regulations.

With consistently high availability levels, National believes its strength in this area is key to success.

Customer satisfaction is its number one priority and therefore it offers a 3 year / 30,000 miles 'no quibble' guarantee.

National's comprehensive range covers more than 95 percent of the European vehicle parc.

## Kilen points to sales opportunity in automotive gas spring replacement

Automotive gas springs – found on the vast majority of cars – are designed to support the opening and closing of a vehicle's boot or bonnet.

In order to ensure smooth, controlled operation, each spring is specifically designed to hold up half the total weight of the tailgate or bonnet – any additional weight will affect the performance and shorten the life expectancy.

It is for this reason that the boot should only be opened once the bike rack has been removed – opening the boot with the rack still attached subjects the springs to more weight than they were designed for and will negatively affect their operation while making premature failure likely.

Once a gas spring nears the end of its life and its performance is reduced, the cold temperatures of winter exacerbate the problem causing a further reduction in force, often resulting in a complete failure of the spring to elevate the boot or bonnet.

Gas spring failures are therefore more common during winter months since units that are deteriorated will be found wanting in the cold temperatures.

It is good practice for garages to regularly check and recommend gas spring replacement to their customers.

**KILEN**

**BOOT & BONNET GAS SPRINGS**

**AVOID THIS!**

**AVOID THIS!**

**AVOID THIS!**

**AVOID THIS!**

**KILEN - The Power to Support**

# Win with Jtape & Autosupplies (Chesterfield)

Jtape has introduced a competition offering customers the chance to win specialist tape from its wide product range. Email 'WIN' to [autosuppliescomp1@jtape.com](mailto:autosuppliescomp1@jtape.com) for a chance to win one of the products below.

Jtape's Advanced Foam Masking Tape is an innovative foam tape that masks all vehicle gaps and is adjustable to the required depth.

Meanwhile, the No Edge Blending Tape PLUS option is the fast and sure way to mask style lines and panel edges.

Finally, the FLEXI No Edge Blending Tape is a flexible product designed to mask curved swage lines and panel edges.



"We buy everything from Autosupplies (Chesterfield). In addition to supplying the best brands and products, it is the support that the company provides that makes the difference. For example, if things go wrong, Autosupplies will take up the issues on our behalf with suppliers and ensure we do not lose a customer" Jacob Corcoran of Stripped Parts Motor Engineers

## Win a TomTom with Kilen



Win a TomTom Start50 with European mapping, courtesy of Kilen Springs. Simply email your answer to the following question to: [info@autosupplies.co.uk](mailto:info@autosupplies.co.uk). All winning answers will be entered into a draw and the winner chosen at Random.

Q: In order to ensure smooth and controlled operation, each Kilen Gas Spring is specifically designed to support what percentage of the vehicle bonnet or tailgate's weight?

- a. 100 %
- b. 50 %
- c. 25 %

## Thank you for your continued support & business

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