

Autosupplies news



Factor team of the year accolade for Autosupplies

Autosupplies has been awarded 'Factor Branch / Team of the Year' at the prestigious Car & Accessory Trader (CAT) Awards 2017, held in Manchester in February.

After campaigning to customers and the Chesterfield public for votes, Autosupplies' hard work paid off and the motor factor found success against stiff competition from five other candidates, bringing the award home.

The award recognises Autosupplies' position as one of the largest single branch car parts distributors in the UK and is a reflection of its continued business investment, including its recent 7600 squarefoot site extension helping to drive more business into the local area.

Autosupplies managing director, David Clarke, said: "This award signifies our commitment to delivering and developing quality customer service. We have been busy the past year doing just

that and extending our site and fleet of vehicles to further enhance our product offering. As always, full credit goes to the staff and our customers as this achievement would not be possible without them."

Autosupplies is on a winning streak after recently being awarded winner of the Elastic FM business of the year, factor of the year in the 2016 Motor Trader awards and, distributor of the year for the second time at the buying group awards. The company was also 'runner up' in the category of 'Car Distributor of the Year' at the highly respected IAAF Annual Awards Ceremony held at ICC in Birmingham in December 2016.

"As always, full credit goes to the staff and our customers as this achievement would not be possible without them."

MoT proposals fraught with danger ● United Garage Services ● DENSO joins Autosupplies ● Lechler's new primer ● GYS bodyshop equipment

Autosupplies is
now delivering into
Retford daily!

Get the support you need to succeed

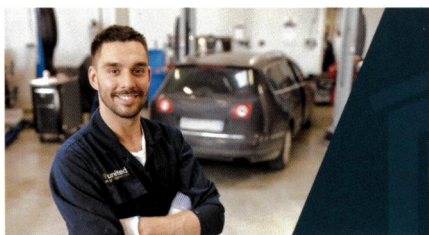
Autosupplies is encouraging garages to sign up to United Garage Services, a new and exciting garage support programme.

United Garage Services is designed to support quality, independent garages throughout all aspects of their business such as via annual training programmes hosted by the industry's leading training providers.

Autosupplies customers will have access to an array of technical support including: Branding with every member receiving a free starter pack and access to branded workwear, livery, promotional items and POS material; membership of ApprovedGarages.co.uk; six days technical training a year featuring IMI-accredited technical modules; marketing support to win new custom and software and IT to ensure efficient customer service.

Once signed up, the programme also generates new customers for its members via ApprovedGarages.co.uk, the lead-generating website featuring more than 740 garages across the UK.

The site supplies members with a strong online presence helping them to maximise online opportunities and drive business into their workshop. It is maintained 24/7 by UK call centres ensuring members do not miss a lead.



Why use a United Garage?



Our garages are carefully selected and must follow the United Garage Services charter, which meets a strict code of practice.

Our network of garages are often more competitively priced than the franchised dealer networks, whilst still servicing to the main factories specification and finish Original.



Employee of the year awards

Individuals take home honours

Autosupplies has announced its "Employee of the Year" award with picker, Tyler Clarke, picking up the prestigious accolade presented to him by Bob Ackroyd and Maureen Cole of Alliance UK.

Voted for by the management team, the award honours the member of staff who has gone that extra mile and Clarke's hard work throughout the year was recognised by the team.

The employee with the most votes receives the award, as well as vouchers and a trophy sponsored by buying group UAN Ltd.

The motor factor is keen to reward staff members that go above and beyond to deliver customer satisfaction and it is very much aware of the significant impact they have upon the business.

The company has enjoyed significant growth over the years and now employs 90 members of staff in various roles such as management positions, counter sales, delivery drivers, telesales, administration, field sales and warehouse personnel.

David Clarke, managing director, said: "I'm delighted to present the award to Tyler. This year has been a big one for the company and our hard work has been recognised across both the sector and local community as we have picked up a number of company awards."

The Chesterfield-based motor factor also recognised two members of staff who had each served over 10 years with the company. Allan Dannatt and David Sleney both received a special trophy to mark this achievement.



Allan Dannatt & David Clarke



David Sleney & David Clarke



Tyler Clarke receiving his "Employee of the Year" plaque and prize, pictured with Bob Ackroyd and Maureen Cole from Alliance UK

"MoT extension proposals alarming", says Clarke

There is a growing concern for the automotive aftermarket with proposals to extend the frequency for a vehicle's first MOT from three years to four years now moving to the consultation stage.

"Our target market is typically vehicles between three to ten years old and therefore this extension will effectively remove a significant number of vehicles from the market.

This could decrease sales throughout the entire supply chain with fewer drivers having a need to enter independent garages.

Vehicle manufacturers (VMs) offer at least three-year warranties so it is inevitable that VMs will extend their

offer to a four-year warranty to continue this trend.

New car sales have been strong spelling further danger for those within the aftermarket, especially if these plans go ahead.

Ultimately, the reasons behind the extension are to save motorists money, but if vehicles continue to go unmonitored for longer periods of time, problems will surely magnify and we expect to see a higher number of

defective vehicles on UK roads as a direct result of this proposal.

As an industry, we need to unite and stand against these dangerous changes while continuing to target newer vehicles for service and repair."

David Clarke

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"MOT proposals are fraught with danger" IAAF

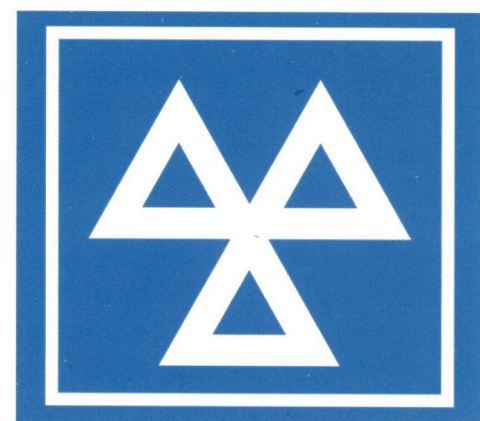
The Independent Automotive Aftermarket Federation (IAAF) says that proposals to extend the MOT test from three years to four for newer vehicles are fraught with danger.

With proposals to extend the frequency of MOTs currently at the consultation stage, the IAAF is highlighting the dangers involved and the risks that threaten driver safety.

The government is promoting the move in a positive light, claiming motorists could save up to 100m a year, but the IAAF is arguing that this could lead to an increase in road accidents and fatalities as there will be no formal inspection of a vehicle's road worthiness for a further 12 months.

By extending the test frequency there will more non-roadworthy vehicles on the road for a further year with no official mileage or emissions recorded until after four years. The federation is working alongside other industry bodies to combat the unwelcome legislation and protect the safety of all road users and the future of the automotive aftermarket.

Wendy Williamson, IAAF chief executive, said: "The current test frequency is both safer and more cost effective for motorists. If these new proposals come into force we strongly anticipate an increase in defective vehicles on UK roads and all the statistics support this prediction."

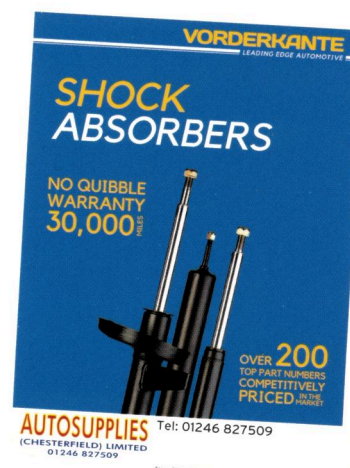


"The current test frequency is both safer and more cost effective for motorists. If these proposals come into force, we strongly anticipate an increase in defective vehicles on UK roads and all statistics support this prediction"

Prepare to be shocked

Autosupplies now stocks shock absorbers from one of the leading automotive suppliers, Vorderkante.

With more than 200 high quality part numbers now available at competitive prices, customers can benefit from the range's excellent coverage, durability and versatility. We will also offer a no-quibble warranty lasting up to 30,000 miles, giving you peace of mind.





“Don’t forget the independent retailer”

Dean Stanley (Deano) is on a mission. A mission to ensure the independent car accessory retailer is not forgotten.

With the downturn of the high street, his business Thurcroft Motor Spares has had to evolve with the times to ensure it remains relevant to the modern motorist.

“It used to be that the weekends were busy, but now it’s Monday and Tuesday,” says Deano. “There’s not much of a pattern so you have to be flexible with regards to opening times.”

“The independent retailer can still be cheaper than national chains,” he adds. “But, it’s difficult to know what to stock.”

Enter Autosupplies, who has also made

it its mission to ensure independent retailers receive the best possible service and access the widest range of products.

“We don’t have the largest of store space,” says Deano. The shop backs onto The Thurcroft Welfare Community Hall, which is a key fixture in the local community,

“Autosupplies acts as our warehouse and if we don’t have the product in stock, we can still guarantee a sale by working with the motor factor to get the part to us quickly.”

Add to this free fitting on batteries, bulbs and wiper blades, Thurcroft has a recipe to succeed, providing a much longed after commodity – good service!



“Autosupplies acts as our warehouse and if we don’t have the product in stock, we can still guarantee a sale by working with them to get it to us quickly”

Mintex's new pads for Jaguar & Land Rover

Mintex has added to its extensive product range by manufacturing front and rear brake pads for the Jaguar XE (2015) and Land Rover Range Rover Evoque (2015), along with a selection of other marques.

The company has also started manufacturing aftermarket pads for the Jaguar XF (2015), Jaguar F-Pace (2015), Land Rover Discovery Sport (2014), Volvo S90 (2016), Volvo V90 (2016), Volvo XC90 (2014), Mazda 2 (2014) and Vauxhall Astra (2015).

As part of global OE manufacturer TMD Friction, the brake pads are precision engineered to match the vehicle's original braking systems and work to complement the wide range of Mintex products.

Mintex also benefits from TMD Friction's unrivalled commitment to research, development and innovation, with each friction material going through a rigorous development process, which takes at least two years to ensure it is the best it can be.



... and TMD's Scott Irwin fishes for charity

Scott Irwin, Technical Manager at TMD Friction UK, has been organising and raising funds for the charity ABF www.soldierscharity.org for the last two years.

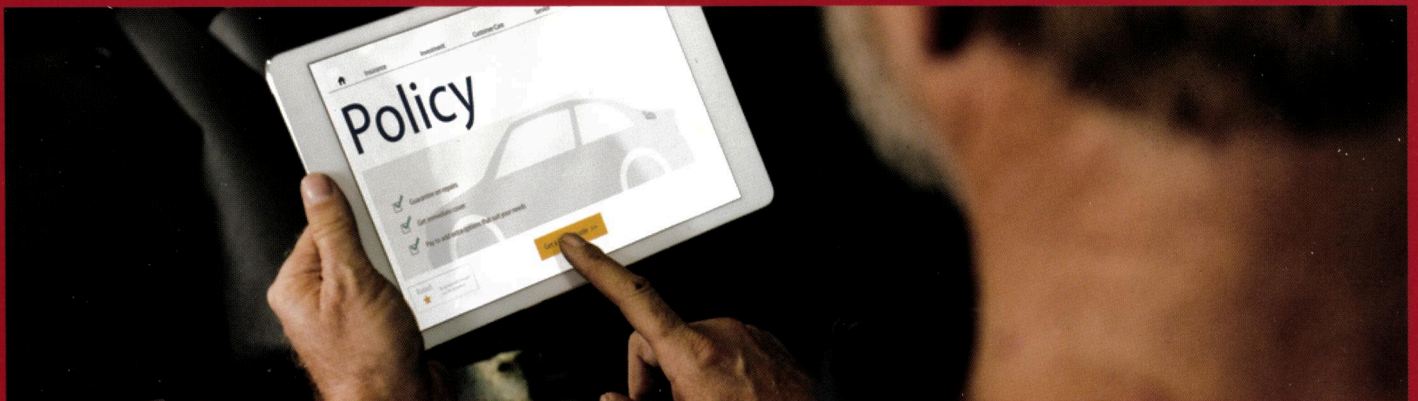
Having served in the Army and having

family and friends still serving, he is taking part in a 48hr endurance carp fishing match fished by serving and ex-military soldiers.

There will be no sleep in this time and the biggest weight wins.

Scott needs to raise £400 for this event and so if you would like to donate to the charity and show your support, please go to his [justgiving.com](http://www.justgiving.com/fundraising/Scott-Irwin4) page, which can be found at www.justgiving.com/fundraising/Scott-Irwin4

Garages urged to stay safe regarding health & safety law



With stringent legislation in place, it is more important than ever that companies ensure their workers are protected and adhere to UK law.

Health and Safety law dictates that you must have written risk assessments for: Fire, noise, vibration, manual handling, hazardous substances and any other activity that may cause harm.

Businesses need to safeguard their

company in what has become a claims-driven culture. This can be achieved by acquiring comprehensive employee records on training, PPE issue, vibration, safe working procedures and health surveillance.

Simpler Safety, specialist advisors to the automotive industry, has accumulated more than 40 years' experience working in every department of the industry, from the shop floor to senior

management.

Its fully qualified consultants are available to advise and help businesses achieve complete compliance in all areas of health, safety, environmental and manufacturer standards.

Simpler Safety offers complete clarity and simplicity without any of the jargon that surrounds some aspects of compliance.

GYS offers vast range of bodyshop equipment

Autosupplies has recently added a major new product offer to its portfolio, the GYS range of Bodyshop Equipment.

The product offer includes a range of spot welders carrying comprehensive approvals from vehicle manufacturers, MIG welding and brazing equipment, dent pulling systems (including aluminium), riveting, heat Induction and more.

The partnership between Autosupplies and GYS brings the opportunity for customers to directly access technical advice and support.



New high build primer from Lechler

Autosupplies is launching Macrofan HS Green-Tech filler from Lechler, the low energy consumption and high speed solution for all painting processes that require a high build filler.

The high build primer maintains the exceptional filling and sanding characteristics of the historic Green Ti Filler but with a new technology, making it extremely quick to dry and saving up to 40 percent on process.

The POWER hardener and activator ensures exceptional drying speeds both in the oven and air and customers can also benefit from good anti-corrosive power with the possibility of direct application on small areas of steel sheet.

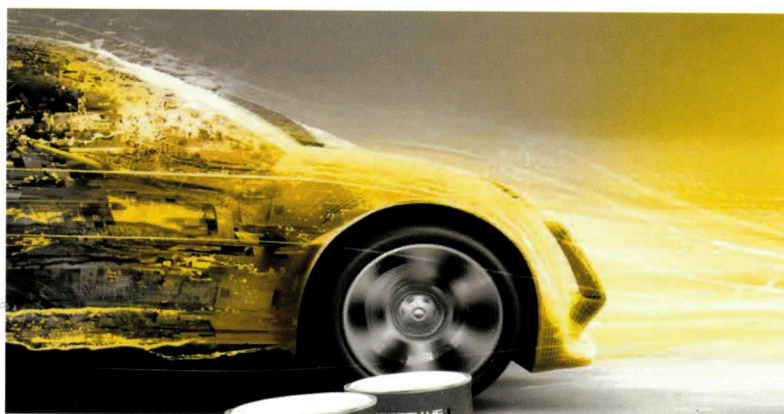
It delivers excellent applicability and vertical stability, even with 'one step' applications, while also offering high filling and sanding power.

Ultimately, this means a reduction in labour costs and energy savings, and low level of VOC emissions thanks to limited oven use.

What's more, customers receive a multi-purpose product whereby just one filler is needed for all high-filling HE applications.

The filler is available now in white, grey and black.

Your best practice evolving!



**MACROFAN HS
GREEN-TECH**
FILLER

The low energy consumption and high speed solution for all painting processes that require a high build filler



Caring about the differences!

Now delivering into Retford daily!

OEM expertise driving aftermarket technology says DENSO

The recent introduction of DENSO's landmark Iridium TT spark plug has marked out DENSO as the leading supplier of OE quality ignition products, as the advanced spark plug has been met with acclaim.

This year has seen the steady uptake of the innovative Iridium TT, which has complemented an advanced spark plug range that leads the industry with OE quality. The TT series and Direct Fit ranges provide pioneering spark plug technology, excellent performance and choice across all brands to fit every workshop's need.



DENSO develops all spark plug ranges in-house and manufactures them in its QS 9000 and ISO 9000 certified factories worldwide. DENSO maintains the highest standard of quality and a steadfast commitment to R&D guarantees exceptional automotive engine performance.

Get your hands on free giveaways with Textar brakes

After recently taking on the Textar braking range, including a wide selection of OE pads and discs, Autosupplies is offering customers a free baseball hat with every set of Textar discs and pads purchased together, as well as a pair of Mintex gloves with every set of Textar pads purchased separately.

Utilising cutting-edge brake technology, Textar brakes are precision engineered to offer maximum safety, performance and comfort. This uncompromising approach has been the ethos of Textar for more than 100 years.

All Textar composite brake discs come with fixing screws included in the box.



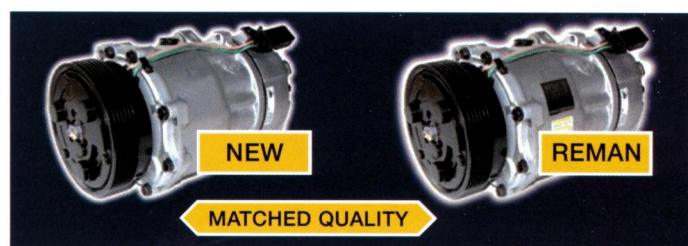
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Compressortech joins Autosupplies product range

Compressortech's comprehensive range of products will now be available to Autosupplies customers.

Compressortech is the UK's number one specialist in vehicle air conditioning and thermal product ranges and offers three types of compressor ranges via Autosupplies: Viper, the aftermarket new unit; OEM new units; and also its remanufactured range.

Compressortech ranges include condensers, receiver driers, expansion valves, evaporators, blower motors, cooling & viscous fans, pag oils & dyes, flushing equipment, gas, diagnostic tools & equipment, and consumables.



Autosupplies is now offering the Viper range of new and remanufactured air-conditioning compressors

Winning streak continues for Autosupplies

Autosupplies has found great success at local awards evening, Elastic FM Community Awards, winning the prestigious 'Business of the Year' award.

Autosupplies is no stranger to finding success at the renowned local event after managing director, David Clarke, picked up 'Entrepreneur of the Year' last year and the company was also awarded runner up in the 'Business of the Year' and 'Customer Service of the Year' categories.

This year's award reflects Autosupplies' continued business investment, including its site extension and increased van fleet and personnel, making it one of the largest single branch car parts distributors.

David Clarke, said: "It's truly humbling to see Autosupplies up against the very best businesses in the local community and all credit goes to our staff who work incredibly hard throughout the year to ensure excellent customer service in all areas of the business."



Download Kilen mobile catalogue app



Kilen has launched a mobile catalogue app for iOS and Android. The app is fast, intuitive, and easy to use, making it the ideal solution for motor factors, garages, and workshops. Customers can cross reference by simply entering any part number to find the Kilen equivalent of OE or competitor references.

Spring information is also included such as technical bulletins, product photos, fitting information and supersessions.

The app enables customers to search via part number to find a wealth of useful information, including linked vehicles and relevant OE information. Alternatively, you can search via vehicle, selecting the make and model to view all Kilen springs suitable for a specific vehicle.

Now delivering into Retford daily!

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